**BTS NDRC – LVA OBLIGATOIRE 2024**

**MISE EN SITUATION**

**MASTER LOCK Key Safe**

* 1. *4.6 out of 5 stars* [23,399 ratings](https://www.amazon.co.uk/MASTER-LOCK-Safe-Medium-Mounted/dp/B000JTIX3S/ref%3Dsr_1_24?m=A2OAJ7377F756P&qid=1703353568&s=warehouse-deals&sr=1-24&th=1&customerReviews) [Launchpad Tools & Improvement](https://www.amazon.co.uk/gp/bestsellers/boost/23015595031/ref%3Dzg_b_bs_23015595031_1)

[#1 Best Seller](https://www.amazon.co.uk/gp/bestsellers/boost/23015595031/ref%3Dzg_b_bs_23015595031_1)

5K+ bought in past month

£17.82

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| **Brand** | Master Lock |
| **Product dimensions** | 3.6D x 8.5W x 11.9H centimetres |
| **Lock type** | Combination, Key |
| **Colour** | Black & Silver |
| **Capacity** | 1921 litres |
| **Material** | Alloy Steel |
| **Special feature** | Lockable |
| **Mounting type** | Wall Mount |
| **Included components** | no |
| **Item weight** | 442 Grams |

## About this item

* + - Lock box application: for indoor and outdoor use; Large internal cavity allows secure storage for multiple keys
    - Ease of use: resettable 4-digit combination for keyless convenience, set and reset your combination allowing thousands of personalized combination code options. Simple installation (mounting kit included)
    - Durable design: lockable key storage designed for installation to a wall or other fixed object; metal body construction for durability and shutter door to protect combination dials from weather
    - Ideal for set of keys: exterior dimensions (H x W x D) 11.9cm x 8.5cm x 3.6cm; Interior dimensions (H x W x D) 9.2cm x 6.4cm x 3cm
    - Easy to secure and share your keys: great solution for Airbnb and home rental. Gives easy access to caretakers and home workers. Ideal to share keys with your family or roommates.
    - Limited lifetime warranty



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| **SITUATION :**  You work as a sales advisor at Currys. You meet a potential customer who regularly rents his house out and is hesitating to buy this key safe. Prepare your arguments to reassure and convince him/her and satisfy his/her needs. He/She is worried about:   * The safety of the key safe  The installation.  * The after-sales service * The durability of the product. |